



# BAKER COLLEGE STUDENT LEARNING OUTCOMES

LAW 2110 BUSINESS LAW

3 Semester Hours

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## Student Learning Outcomes and Enabling Objectives

1. Explain the sources of law, components of the U.S. judicial system and operation of the law and processes for legal dispute resolution in business.
  - a. Identify basic business structures.
  - b. Explain the sources of law and the processes underlying each source.
    - i. Common law
    - ii. Constitutional law
    - iii. Statutory law
    - iv. Ordinances
    - v. Regulatory law
  - c. Explain the jurisdiction of and basic procedures utilized by state and federal courts in the litigation process.
  - d. Explain the purpose, operation and types of alternative dispute resolution (ADR).
  - e. Summarize an experience interacting with the legal system.
2. Distinguish between torts and crimes.
  - a. Differentiate court procedures and standards used in resolving torts and crimes.
  - b. Identify the elements of intentional torts and explain how potential liability for intentional torts and crimes may arise in common business scenarios.
3. Examine the elements of negligence, including professional malpractice, and product liability.
  - a. Explain how the potential for liability for negligence, professional malpractice, and product liability may arise in common business scenarios.
  - b. Interpret business scenarios to determine if the elements of negligence, malpractice, or product liability are met.
4. Compare ethical rules governing business and professional conduct.
  - a. Identify the sources of ethical concepts and rules, including public and private regulatory entities.
  - b. Examine ethical issues commonly arising in business.
  - c. Choose an ethical course of action in a business situation.
  - d. Compare various ethical perspectives that may yield different results.
  - e. Examine anti-discrimination laws as well as diversity issues.
  - f. Differentiate between false and acceptable advertising.
5. Contrast the requirements for formation of enforceable contracts under the Uniform Commercial Code (UCC) and Common Law.
  - a. Determine which types of contracts are governed by the UCC and which types are governed by common law.
  - b. Contrast UCC and common law contractual requirements and characteristics.
  - c. Interpret contractual provisions for comprehensiveness, practicality, and legality.
    - i. Terminology
    - ii. Formation
    - iii. Performance
    - iv. Third party assignments
    - v. Discharge, breach

- vi. Remedies
  - vii. Compliance
  - viii. Agency considerations
  - d. Apply Articles 2 and 2A of the UCC and the common law to various business transactions.
  - e. Interpret business scenarios to determine if the contract requirements of Agreement, Consideration, Capacity and Legality are met.
  - f. Identify common breach of contract situations and the remedies that result from breach.
6. Apply risk management techniques to business scenarios.
- a. Identify what it means to be in compliance.
  - b. Discuss the importance of liability minimization.
  - c. Interpret the constructs of managing risk, avoiding risk, and accepting risk.
  - d. Explain how to evaluate legal services.
  - e. Describe reasons for avoiding litigation.
  - f. Explain the role of ADR in risk management.

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## **Big Ideas and Essential Questions**

### **Big Ideas**

- Ethics
- Legal Environment
- Contracts
- Risk Management
- Criminal vs. Tort law
- Critical Thinking

### **Essential Questions**

What is law?

What is the difference between law and ethics?

What is the difference between a tort and a crime?

What is the purpose of a contract?

How do I avoid getting my business in trouble?

These SLOs are not approved for experiential credit.

Effective: Fall 2017